

**IDC - Worldwide Vendor Revenue Share (1S, 2S, 4S Blade Server)**

	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1
<b>Dell Tech</b>	12.8%	14.7%	14.6%	13.3%	9.8%	13.6%	13.2%	14.8%
<b>HPE</b>	36.4%	38.1%	41.5%	41.2%	37.9%	41.1%	42.8%	36.2%
<b>Lenovo/IBM</b>	2.8%	3.2%	3.9%	4.8%	3.5%	3.4%	3.7%	4.0%
<b>Cisco</b>	35.5%	35.9%	32.9%	31.1%	33.0%	33.8%	31.7%	36.0%
<b>Huawei</b>	4.7%	2.8%	2.0%	2.5%	7.3%	2.7%	2.8%	1.4%
<b>Inspur</b>	0.0%	0.0%	0.1%	0.0%	0.0%	0.1%	0.1%	0.1%
<b>NEC</b>	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Sugon</b>	1.0%	0.5%	0.4%	0.8%	0.6%	0.6%	0.6%	0.1%
<b>Groupe Bull</b>	1.0%	0.9%	1.0%	1.3%	1.4%	0.3%	0.3%	0.7%
<b>Other Whitebox</b>	0.4%	0.2%	0.2%	0.2%	0.3%	0.2%	0.1%	0.9%
<b>Other Named</b>	1.5%	0.8%	1.0%	1.0%	1.2%	0.4%	1.2%	1.0%
<b>Super Micro</b>	3.5%	2.7%	2.4%	3.7%	5.0%	3.8%	3.4%	4.9%

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**IDC - Worldwide Vendor Units Share (1S, 2S, 4S Blade Server)**

	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1
<b>Dell Tech</b>	14.1%	16.4%	16.7%	18.0%	10.9%	16.5%	14.7%	17.9%
<b>HPE</b>	35.1%	38.3%	38.7%	32.0%	30.1%	38.8%	37.7%	32.0%
<b>Lenovo/IBM</b>	5.0%	3.7%	4.6%	7.8%	3.6%	4.9%	6.1%	5.7%
<b>Fujitsu</b>	0.2%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Cisco</b>	22.7%	24.5%	25.5%	23.8%	23.1%	24.6%	25.6%	28.6%
<b>Huawei</b>	9.1%	7.1%	4.6%	5.5%	18.7%	5.8%	6.1%	2.9%
<b>Inspur</b>	0.0%	0.0%	0.1%	0.0%	0.0%	0.2%	0.3%	0.2%
<b>NEC</b>	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Sugon</b>	2.5%	1.2%	1.1%	2.0%	1.3%	1.5%	1.4%	0.3%
<b>Groupe Bull</b>	2.6%	1.9%	2.0%	2.6%	2.8%	0.6%	0.5%	1.5%
<b>Other Whitebox</b>	0.7%	0.3%	0.2%	0.3%	0.4%	0.2%	0.2%	1.8%
<b>Other Named</b>	1.8%	1.1%	1.3%	1.3%	1.3%	0.5%	1.4%	1.2%
<b>Super Micro</b>	6.2%	5.3%	4.9%	6.6%	7.7%	6.2%	5.9%	7.9%

**IDC - Worldwide Vendor Revenue Share (1S Blade Server)**

	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1
<b>HPE</b>					35.4%	0.0%	1.7%	0.0%
<b>Cisco</b>	89.0%	97.6%	97.7%	97.6%	63.8%	99.1%	96.5%	98.8%
<b>Sugon</b>	7.1%	1.3%	1.7%	1.9%	0.6%	0.5%	0.5%	0.2%
<b>Other Named</b>	1.9%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Super Micro</b>	2.0%	0.7%	0.6%	0.5%	0.2%	0.4%	1.3%	1.0%

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**IDC - Worldwide Vendor Units Share (1S Blade Server)**

	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1
<b>HPE</b>					25.8%	0.0%	0.9%	0.0%
<b>Cisco</b>	85.4%	94.1%	93.8%	93.3%	70.7%	96.6%	90.8%	93.7%
<b>Sugon</b>	7.8%	2.3%	3.0%	3.7%	1.6%	1.1%	0.9%	0.4%
<b>Other Named</b>	1.3%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Super Micro</b>	5.5%	3.2%	3.3%	3.1%	1.9%	2.3%	7.3%	5.9%

### IDC - Worldwide Vendor Revenue Share (2S Blade Server)

	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1
<b>Dell Tech</b>	17.4%	20.7%	21.5%	20.3%	14.5%	20.2%	19.0%	20.5%
<b>HPE</b>	35.5%	35.9%	34.3%	30.6%	31.7%	32.6%	37.8%	32.6%
<b>Lenovo/IBM</b>	3.7%	3.7%	5.2%	6.7%	4.9%	4.6%	4.7%	5.1%
<b>Fujitsu</b>	0.3%	0.2%	0.1%	0.0%	0.1%	0.0%	0.0%	0.0%
<b>Cisco</b>	29.0%	30.0%	29.3%	30.3%	29.2%	32.2%	27.6%	31.1%
<b>Huawei</b>	6.0%	3.4%	2.7%	3.2%	10.2%	3.9%	4.0%	2.0%
<b>Inspur</b>	0.0%	0.0%	0.1%	0.0%	0.0%	0.2%	0.2%	0.1%
<b>NEC</b>	0.0%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Sugon</b>	1.1%	0.5%	0.5%	1.1%	0.8%	0.9%	0.9%	0.1%
<b>Groupe Bull</b>	1.5%	1.3%	1.6%	2.0%	2.1%	0.5%	0.4%	1.0%
<b>Other Whitebox</b>	0.6%	0.3%	0.2%	0.3%	0.4%	0.2%	0.2%	1.2%
<b>Other Named</b>	2.0%	1.2%	1.6%	1.5%	1.7%	0.6%	1.8%	1.4%
<b>Super Micro</b>	2.7%	2.7%	2.7%	3.9%	4.4%	4.0%	3.5%	4.8%

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### IDC - Worldwide Vendor Units Share (2S Blade Server)

	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1
<b>Dell Tech</b>	16.3%	19.3%	19.9%	21.5%	13.0%	20.1%	17.8%	21.4%
<b>HPE</b>	35.5%	37.8%	36.6%	27.4%	27.4%	34.8%	35.0%	29.5%
<b>Lenovo/IBM</b>	5.2%	3.9%	5.3%	9.0%	4.1%	5.6%	6.7%	6.5%
<b>Fujitsu</b>	0.2%	0.2%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Cisco</b>	18.8%	20.6%	21.8%	21.7%	19.8%	22.1%	22.2%	25.0%
<b>Huawei</b>	9.8%	7.7%	5.3%	6.2%	21.5%	7.0%	7.4%	3.5%
<b>Inspur</b>	0.0%	0.0%	0.1%	0.1%	0.1%	0.3%	0.4%	0.2%
<b>NEC</b>	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Sugon</b>	2.6%	1.2%	1.2%	2.3%	1.4%	1.8%	1.7%	0.3%
<b>Groupe Bull</b>	3.0%	2.2%	2.5%	3.2%	3.4%	0.8%	0.6%	1.8%
<b>Other Whitebox</b>	0.8%	0.4%	0.3%	0.3%	0.5%	0.3%	0.2%	2.2%
<b>Other Named</b>	2.0%	1.2%	1.6%	1.4%	1.5%	0.7%	1.7%	1.5%
<b>Super Micro</b>	5.7%	5.4%	5.2%	6.9%	7.4%	6.6%	6.3%	8.1%

### IDC - Worldwide Vendor Revenue Share (4S Blade Server)

	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1
<b>Dell Tech</b>	2.2%	1.7%	2.4%	1.1%	0.7%	1.7%	1.7%	1.6%
<b>HPE</b>	38.6%	43.5%	54.4%	60.1%	50.3%	57.1%	53.3%	45.0%
<b>Lenovo/IBM</b>	0.9%	1.9%	1.5%	1.6%	0.7%	1.1%	1.7%	1.4%
<b>Cisco</b>	50.6%	48.6%	38.8%	32.2%	40.1%	36.1%	39.6%	46.7%
<b>Huawei</b>	1.7%	1.5%	0.7%	1.2%	1.5%	0.4%	0.4%	0.1%
<b>Inspur</b>	0.0%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Sugon</b>	0.6%	0.3%	0.2%	0.2%	0.2%	0.1%	0.1%	0.0%
<b>Other Named</b>	0.2%	0.1%	0.0%	0.2%	0.3%	0.0%	0.0%	0.0%
<b>Super Micro</b>	5.2%	2.5%	1.9%	3.4%	6.3%	3.6%	3.3%	5.1%

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### IDC - Worldwide Vendor Units Share (4S Blade Server)

	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2	2020Q3	2020Q4	2021Q1
<b>Dell Tech</b>	1.6%	1.2%	2.0%	1.0%	0.5%	1.6%	1.3%	1.0%
<b>HPE</b>	34.2%	43.2%	49.6%	55.3%	44.7%	57.3%	50.6%	45.9%
<b>Lenovo/IBM</b>	4.2%	2.9%	1.7%	2.7%	1.3%	2.0%	3.8%	2.1%
<b>Cisco</b>	43.3%	42.6%	40.2%	32.4%	38.6%	32.9%	38.9%	43.8%
<b>Huawei</b>	5.3%	4.3%	1.7%	1.8%	4.5%	1.1%	0.8%	0.1%
<b>Inspur</b>	0.0%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Sugon</b>	2.0%	0.8%	0.7%	0.7%	0.4%	0.2%	0.2%	0.1%
<b>Other Named</b>	0.4%	0.2%	0.0%	0.5%	0.5%	0.0%	0.0%	0.0%
<b>Super Micro</b>	9.1%	4.8%	4.0%	5.5%	9.5%	4.8%	4.5%	7.1%